

Vocabulary for Each Preference Scale

There are several approaches to determine a person's preference for each of the four preference scales. One approach is to take a test such as the MBTI or the Keirsey-Bates (which is found in their book "Please Understand Me"). Another excellent approach is to study the preferred vocabulary for the four scales. Summarized below are word lists associated with each preference for the four scales. By reading and comparing the two word lists for each scale, and determining which list you better relate and/or prefer, will be a very strong indicator of your preference for that scale. Consider these word lists to comprise a mini-test on personality typing! The preferred vocabulary lists also further explain what the four scales actually measure or denote.

Extroversion-Introversion Preferred Vocabulary

Extroversion (E)	Introversion (I)
sociability	territoriality
breadth	depth
external	internal
extensive	intensive
interaction	concentration
expenditure of energy	conservation of energy
interest in external events	interest in internal reaction
multiplicity of relationships	limited relationships

Sensing-Intuition Preferred Vocabulary

Sensing (S)	Intuition (N)
experience	hunches
past	future
realistic	speculative
perspiration	inspiration
actual	possible
down-to-earth	head-in-clouds
utility	fantasy
fact	fiction
practicality	ingenuity
sensible	imaginative

Thinking-Feeling Preferred Vocabulary

Thinking (T)	Feeling (F)
objective	subjective
principles	values
policy	social values
laws	extenuating circumstances
criterion	intimacy
firmness	persuasion
impersonal	personal
justice	humane
categories	harmony
standards	good or bad
critique	appreciate
analysis	sympathy
allocation	devotion

Judgement-Perception Preferred Vocabulary

Judgement (J)	Perception (P)
settled	pending
decided	gather more data
fixed	flexible
plan ahead	adapt as you go
run one's life	let life happen
closure	open options
decision-making	treasure hunting
planned	open ended
completed	emergent
decisive	tentative
wrap it up	something will turn up
urgency	there's plenty of time
deadline!	what deadline?
get show on the road	let's wait and see...